

South American Agriculture and Farmers



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Acknowledgments

The background of the slide features two young green plants with broad leaves growing out of a mound of light-colored, sandy soil. The plants are positioned on either side of the central text. The background behind the plants is a dark, almost black gradient, which makes the white and yellow text stand out prominently.

Farmers, consultants

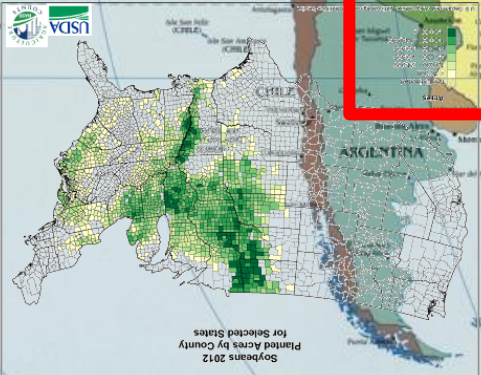
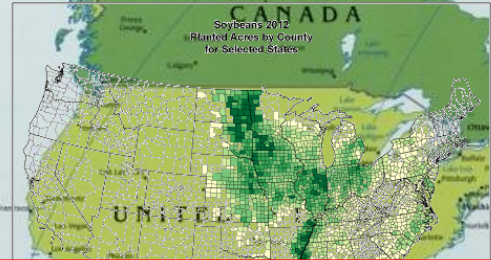
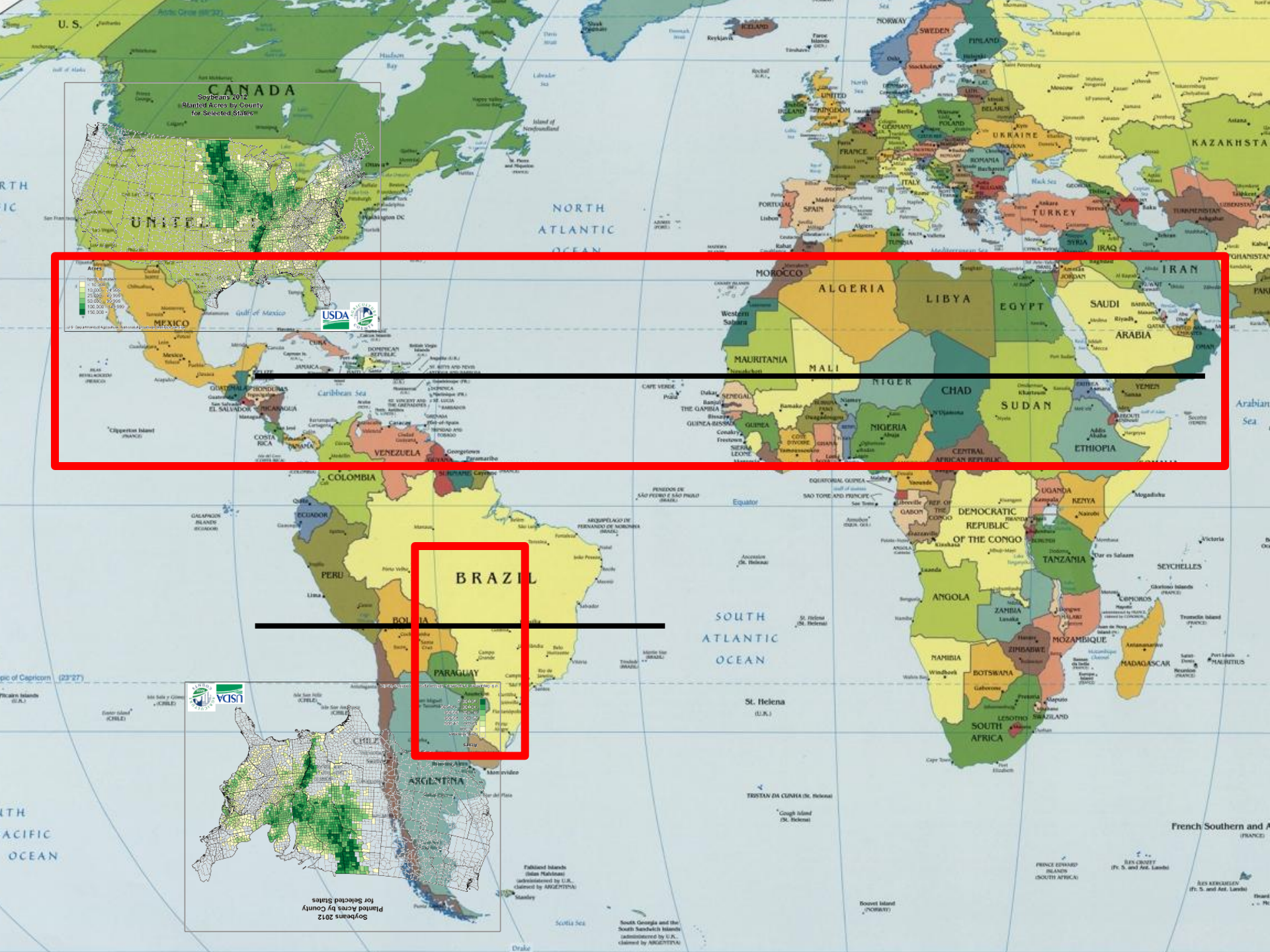
Embrapa...

Universities

Private research

Industry

IRAC



Soybeans 2012
Planted Acres by County
for Selected States

USDA
NCSN

USDA
NCSN

US Department of Agriculture, National Center for Statistics

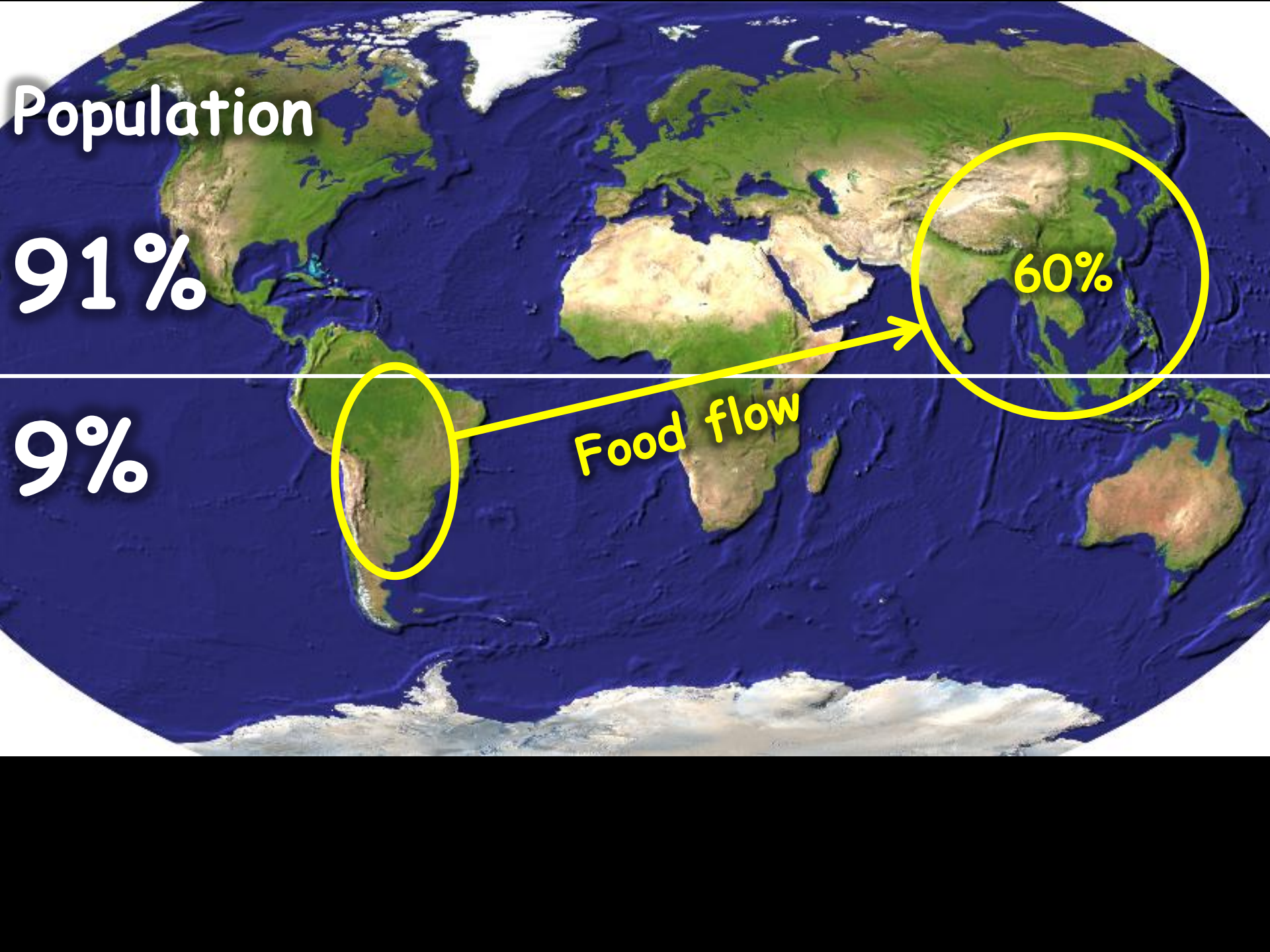
Population

91%

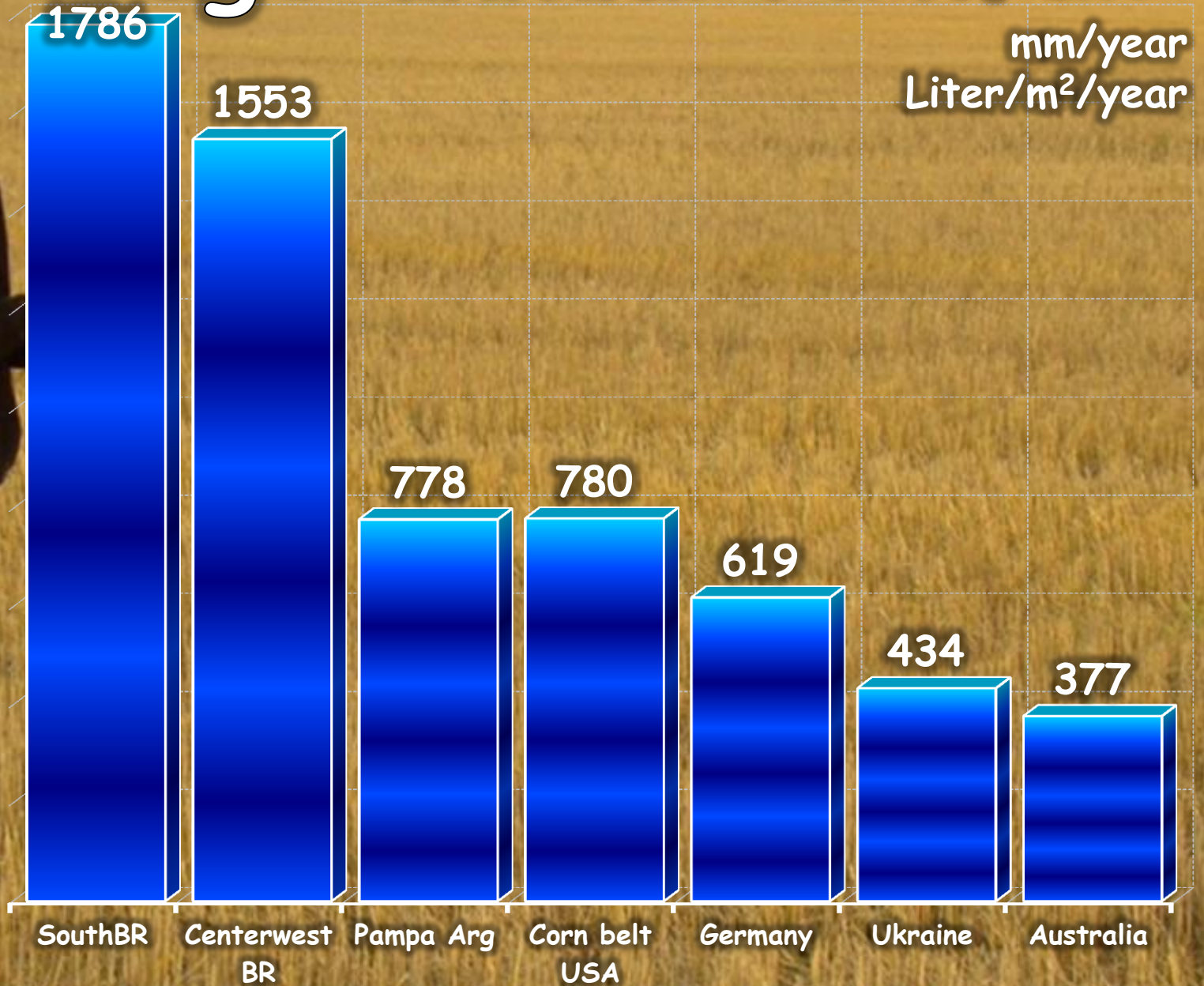
9%

60%

Food flow



Average annual rainfall



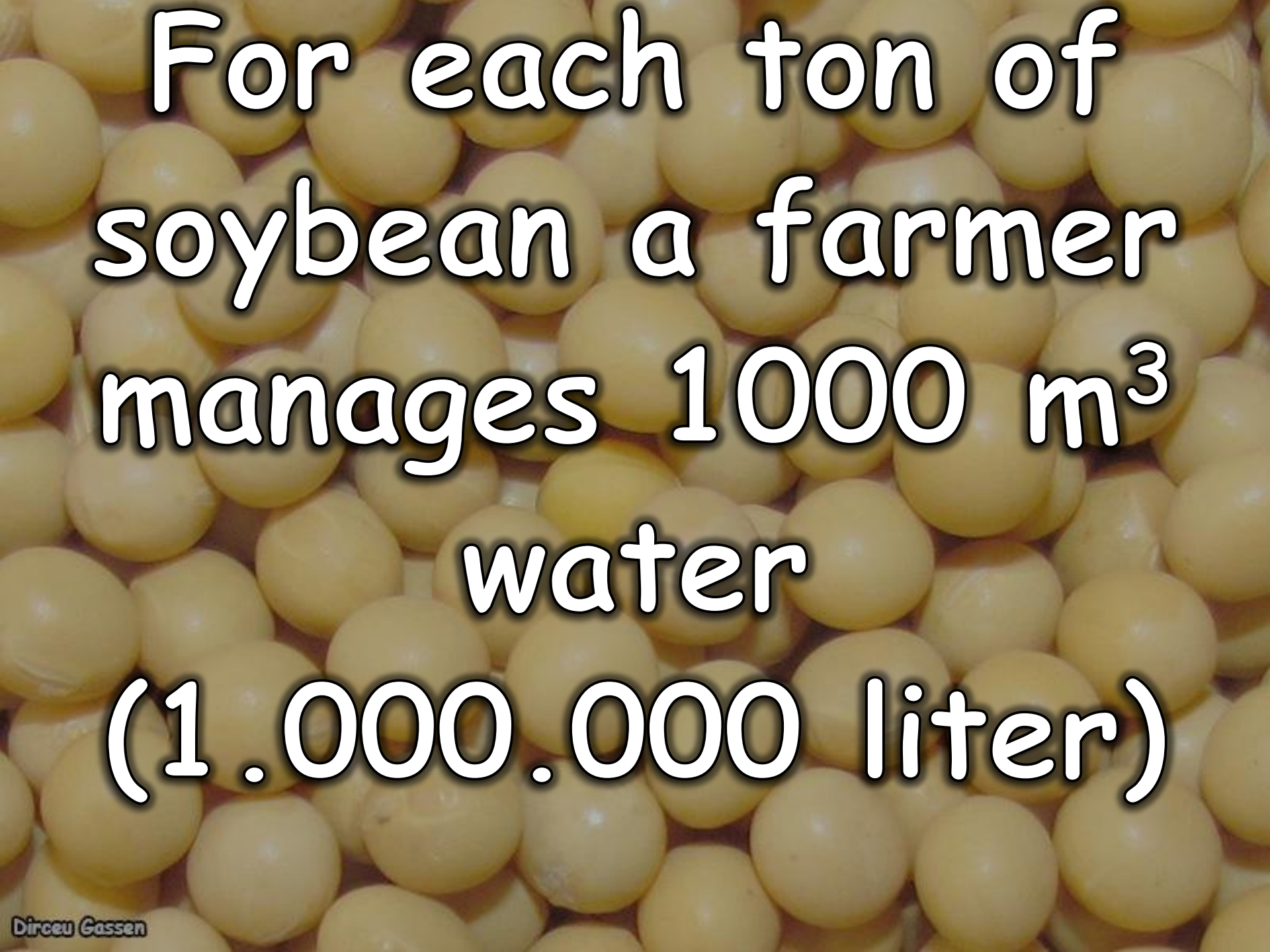
The background of the entire image is a close-up, top-down view of a large quantity of yellow soybeans. The beans are uniform in color and shape, creating a textured, repetitive pattern.

One kg soybean

- 60 g N

- 50 g PKSCaMgFeMoCu...

- 1000 liter water

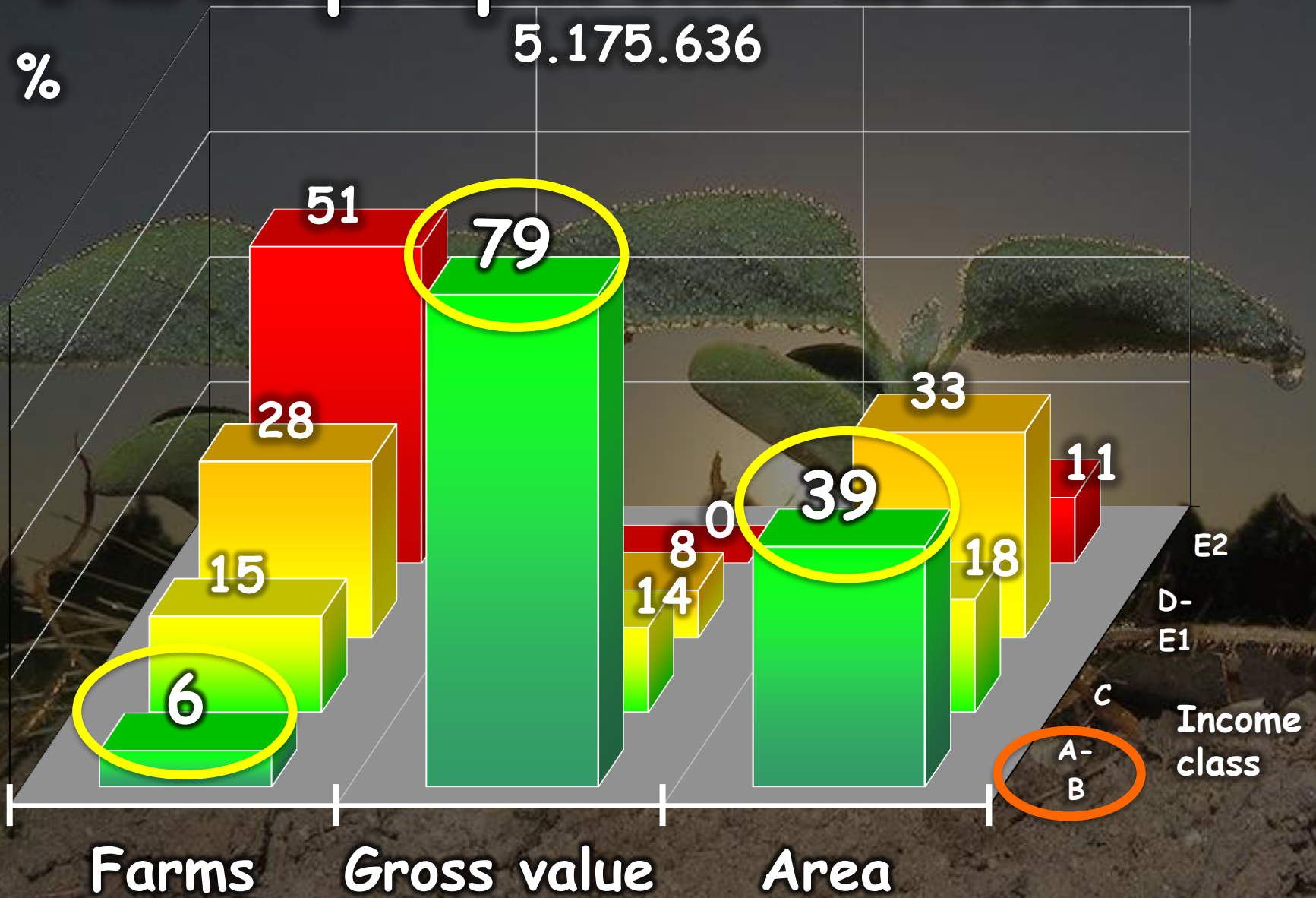


For each ton of
soybean a farmer
manages 1000 m³
water
(1.000.000 liter)

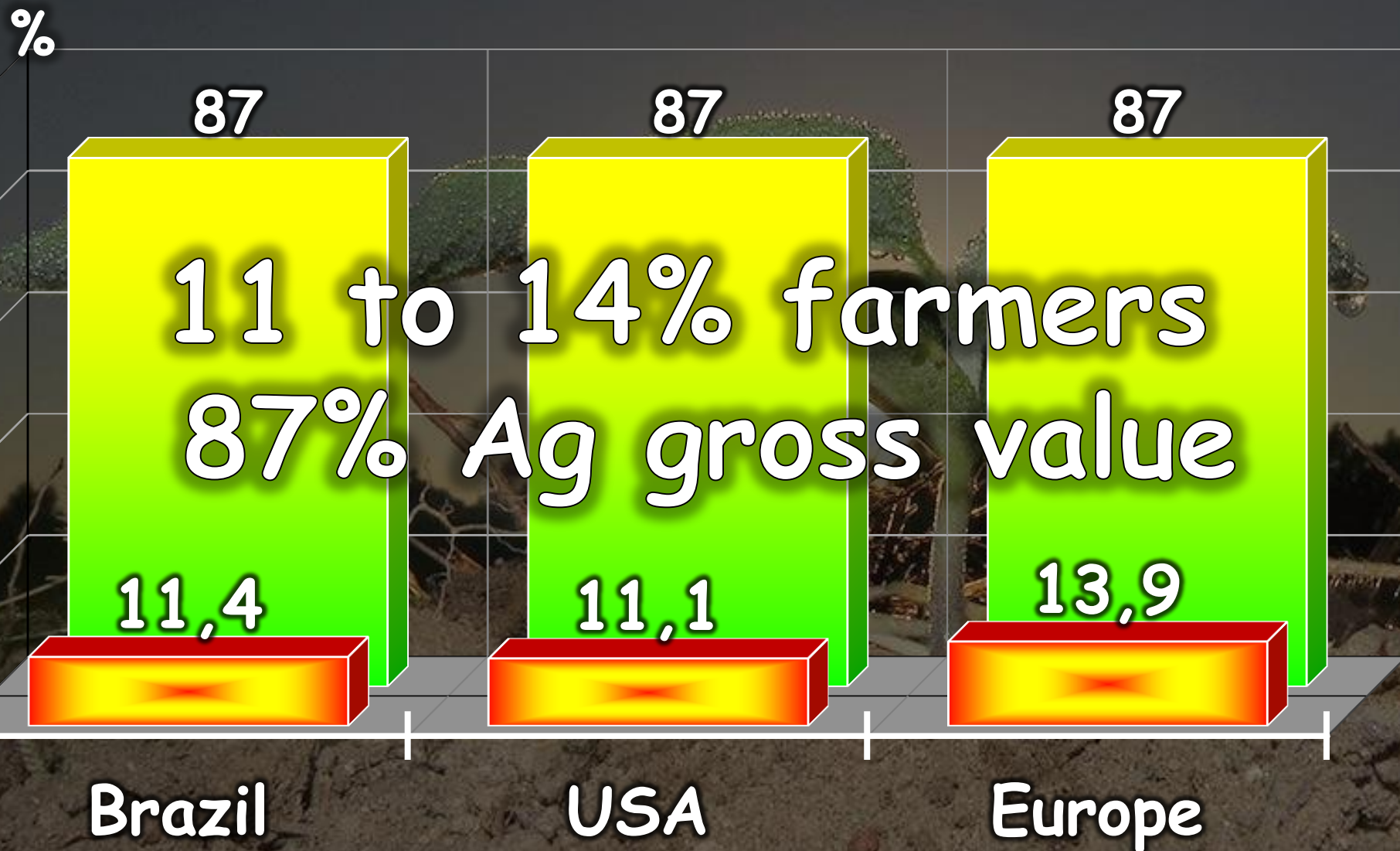
The background of the image shows two small, green seedlings with two leaves each, growing out of a mound of light-colored, sandy soil. The seedlings are positioned on either side of the central text. The overall lighting is soft, highlighting the texture of the soil and the vibrant green of the plants.

Ethical responsibilities to provide food

Farm properties in Brazil



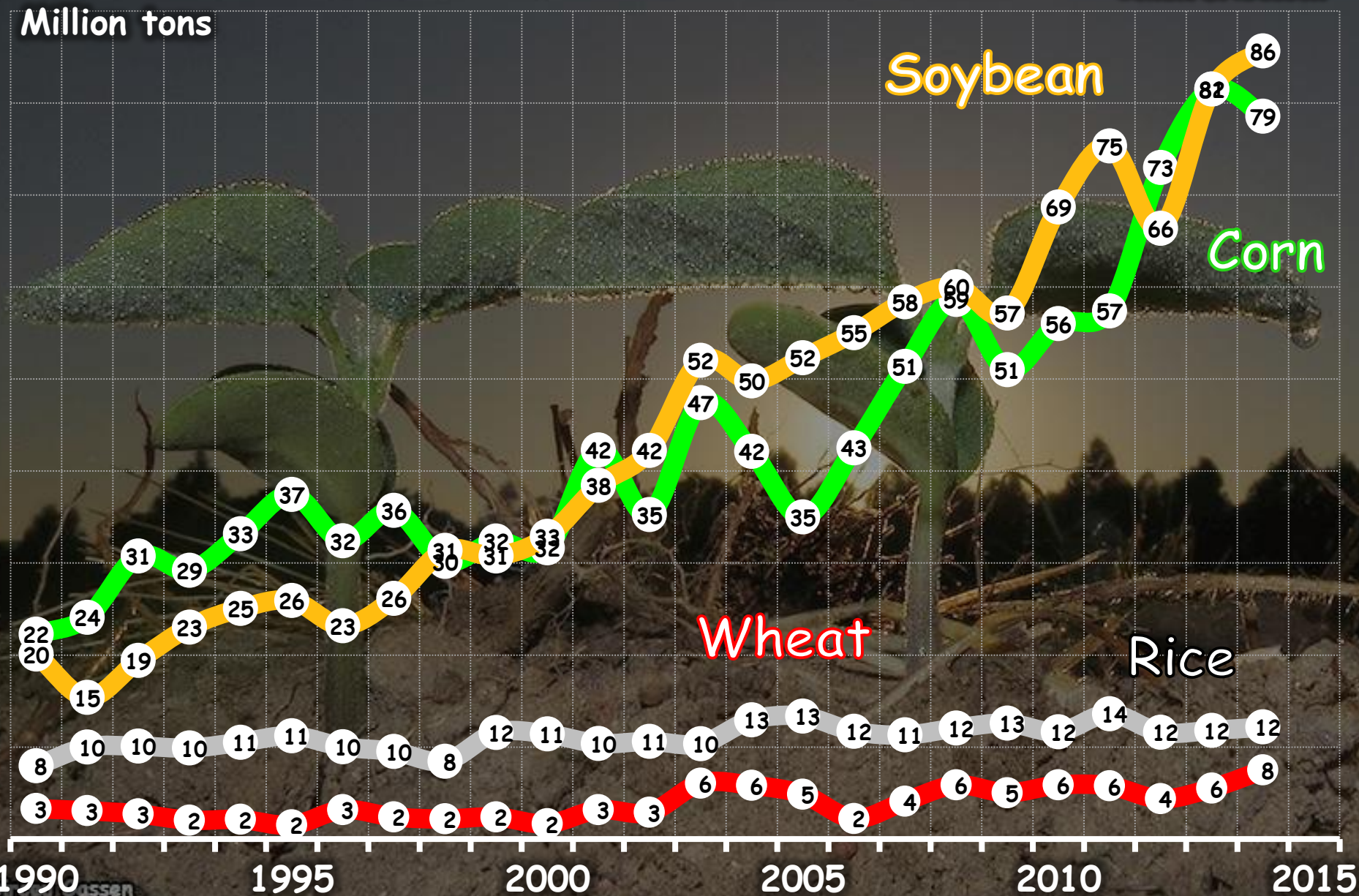
Farmers and gross value



Grain production in Brazil

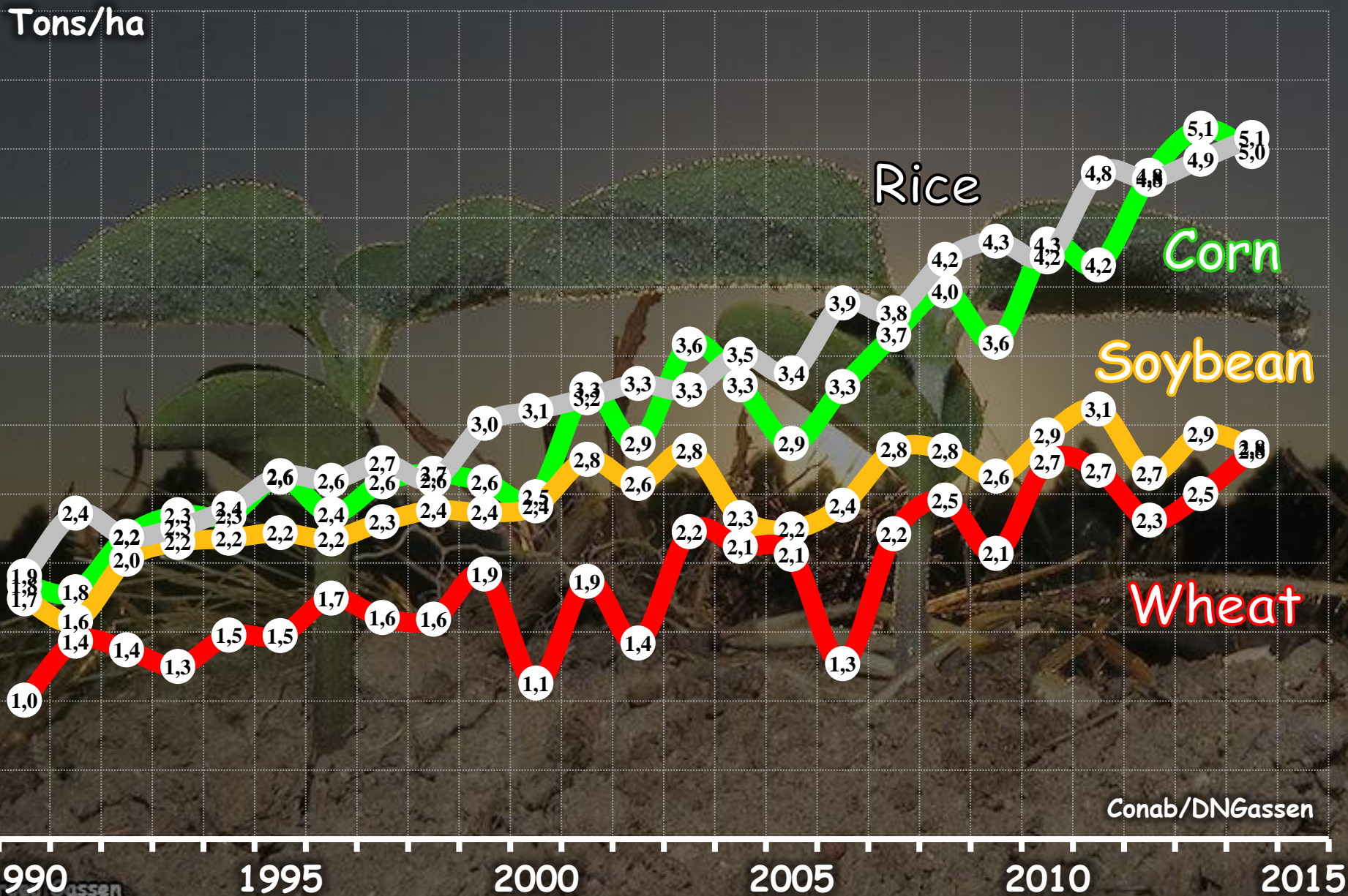
Conab/DNGassen

Million tons



Grain yield/hectare in Brazil

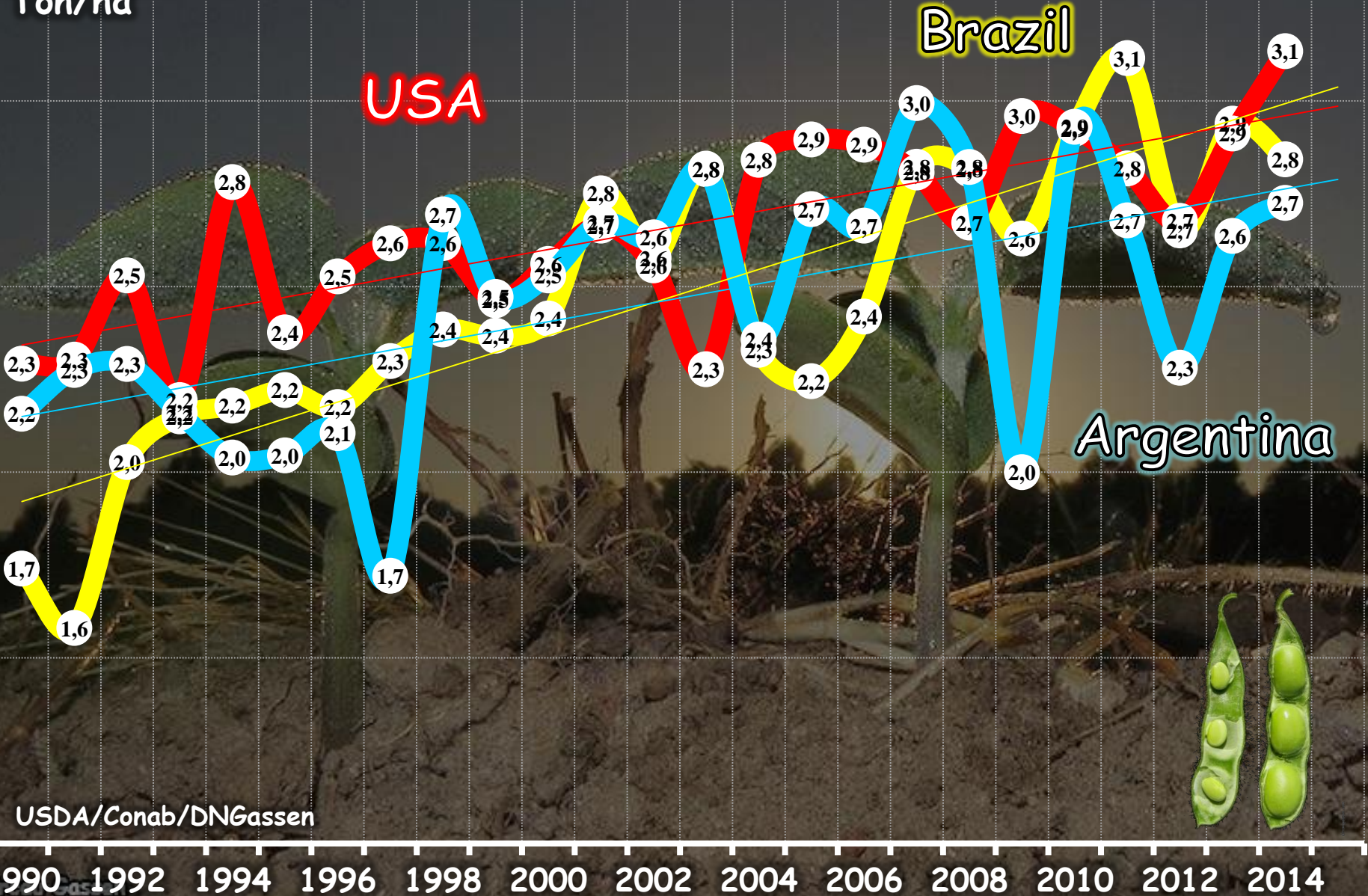
Tons/ha



Conab/DNGassen

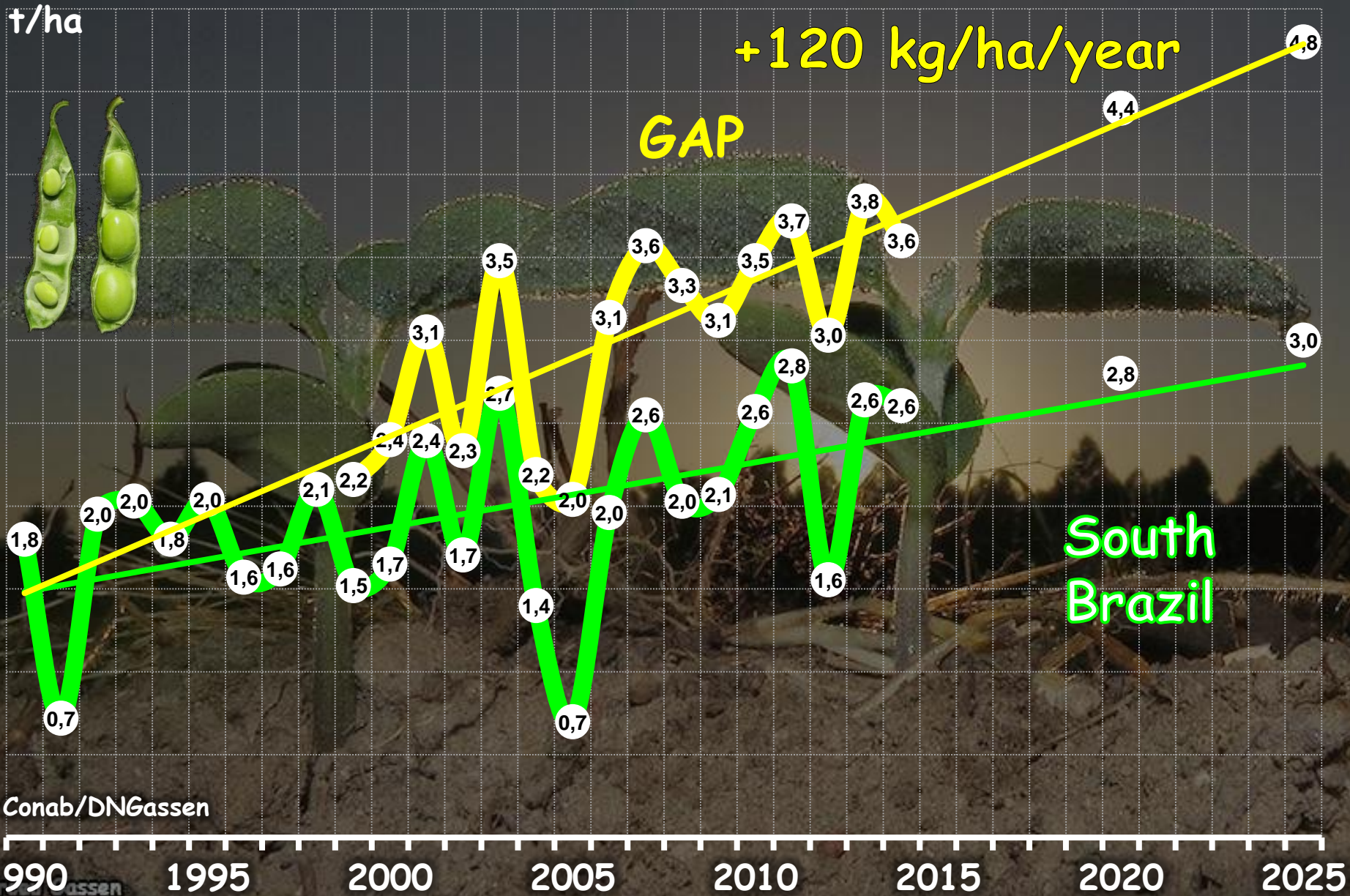
Soybean USA, Arg & Brazil

Ton/ha



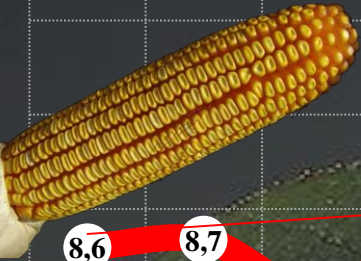
USDA/Conab/DNGassen

Soybean South BR & GAP



Corn USA, BR & South Brazil

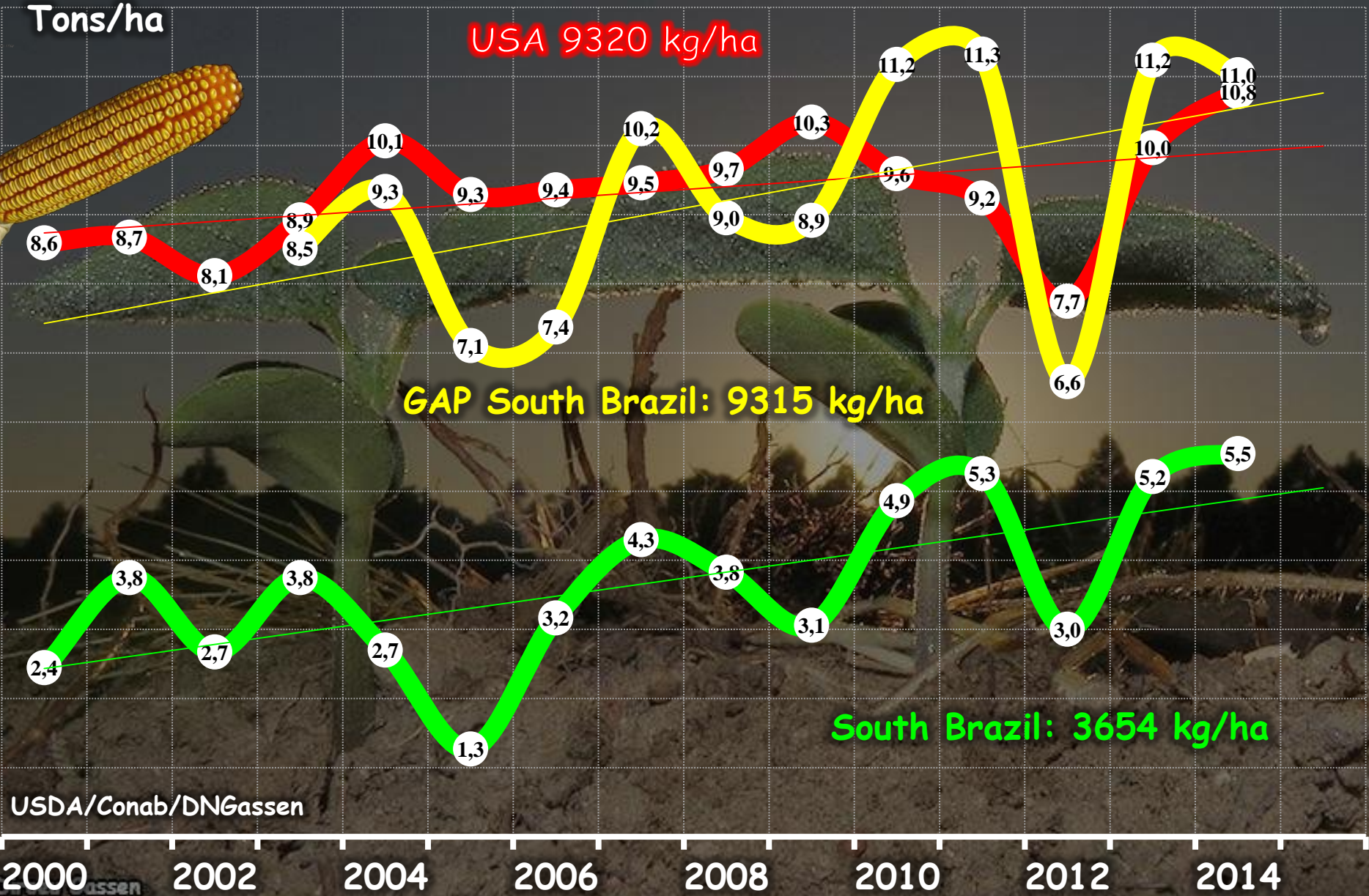
Tons/ha



USA 9320 kg/ha

GAP South Brazil: 9315 kg/ha

South Brazil: 3654 kg/ha

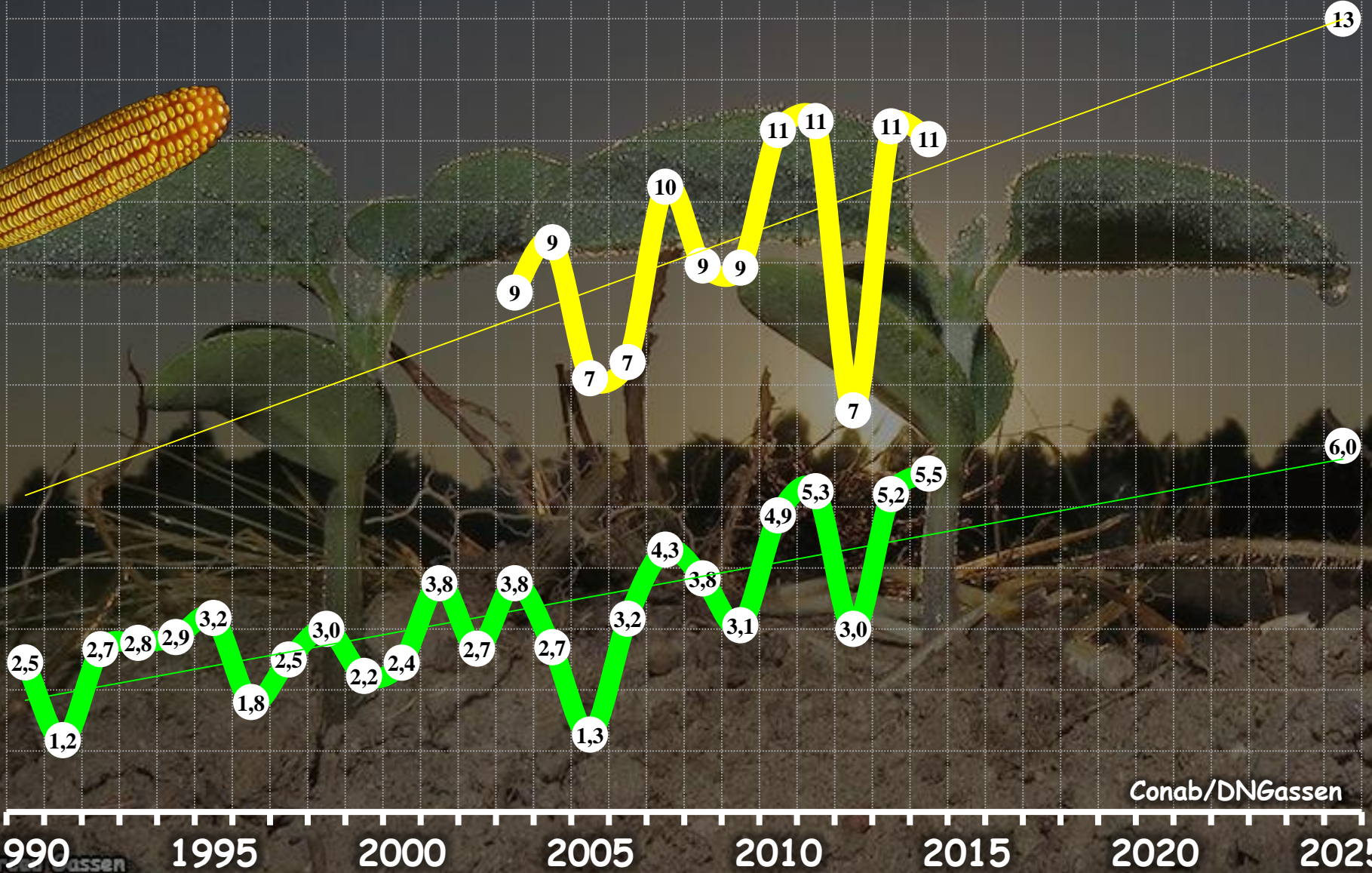
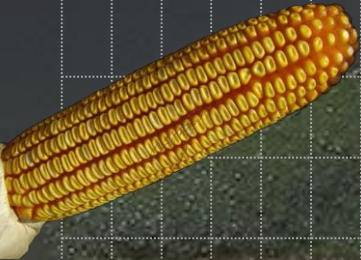


USDA/Conab/DNGassen

2000 2002 2004 2006 2008 2010 2012 2014

Corn USA, BR & South Brazil

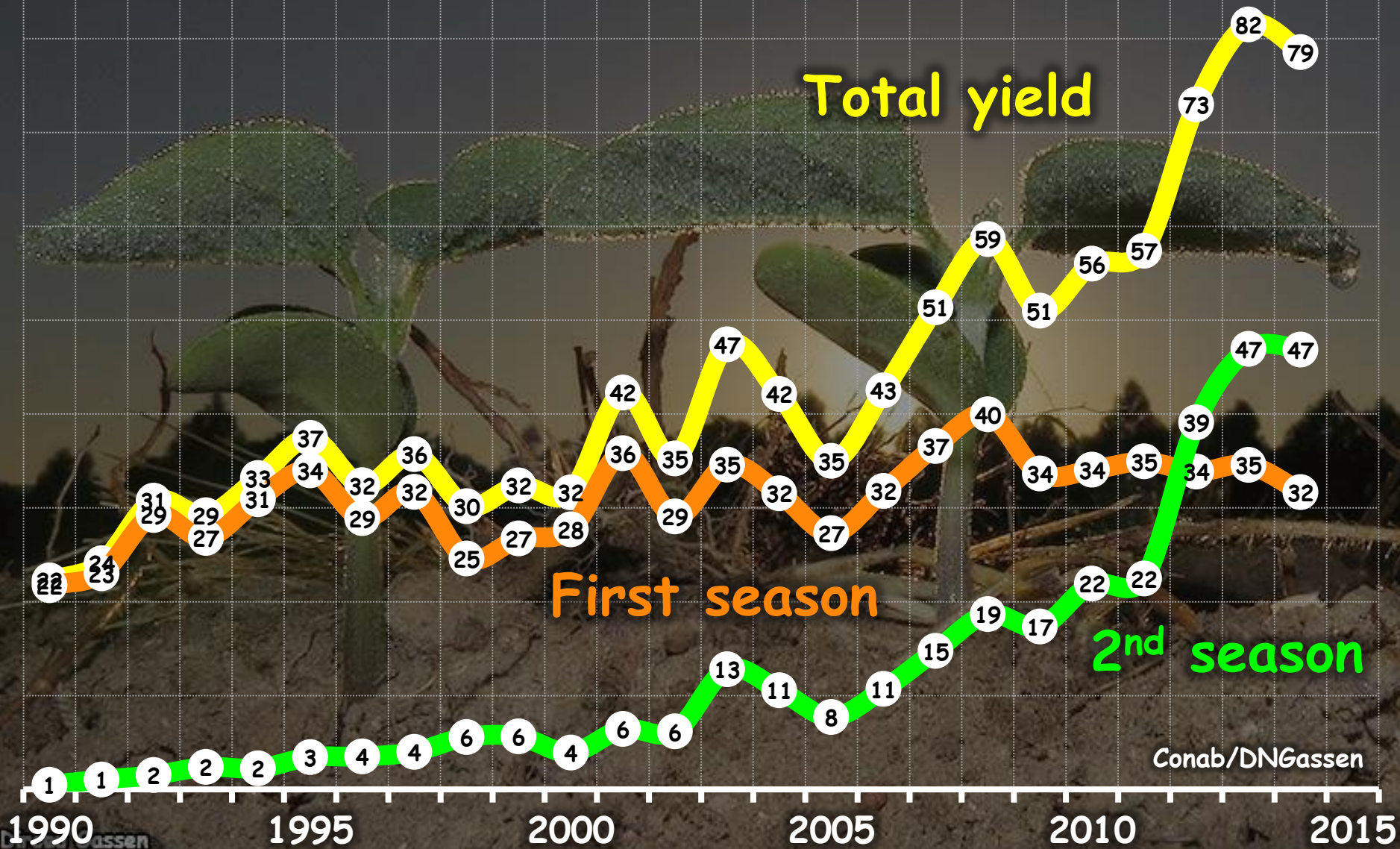
Tons/ha



Conab/DNGassen

Corn production in Brasil

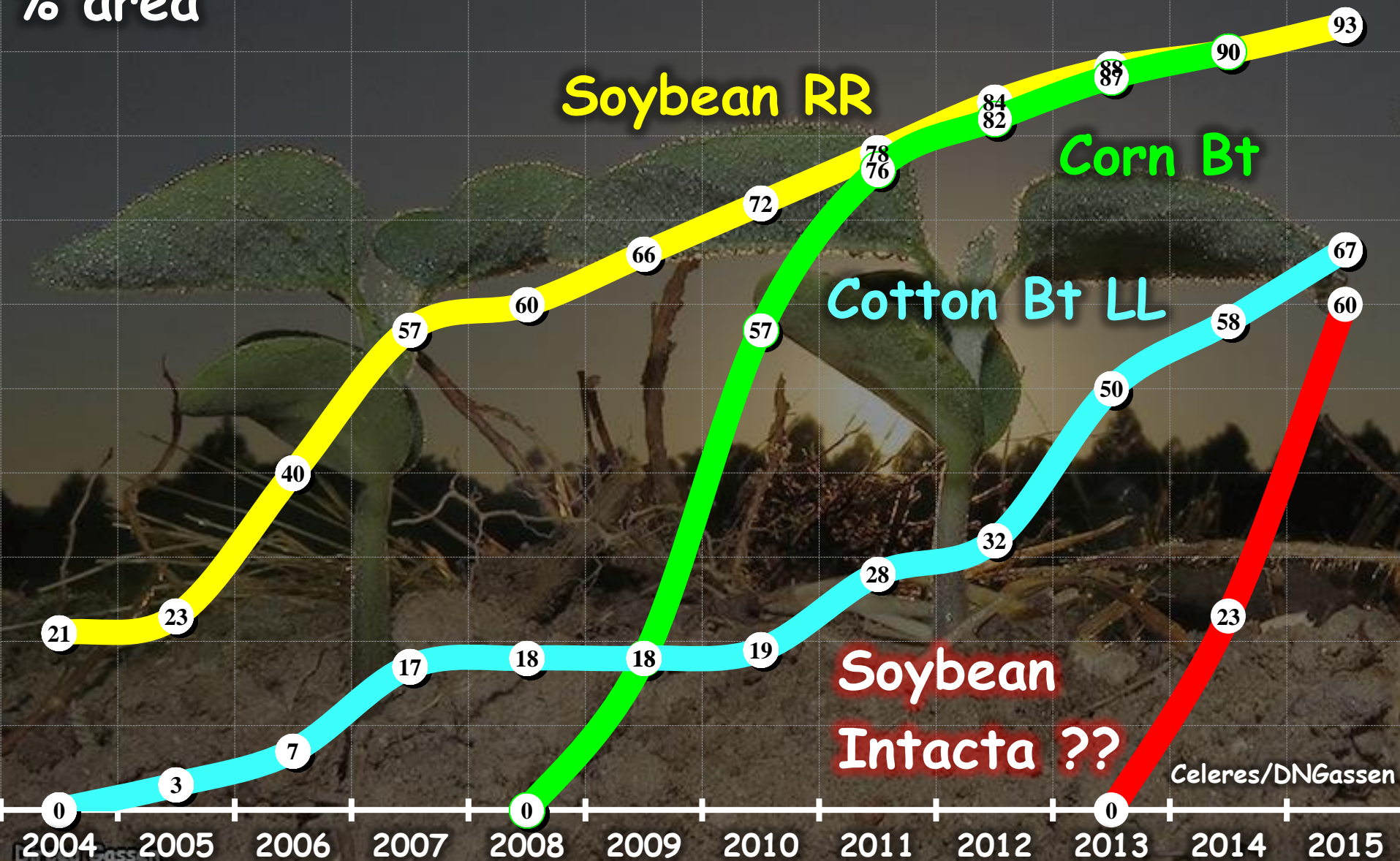
Million tons



Conab/DNGassen

Adoption of GM crops in Brazil

% area



Soybean RR

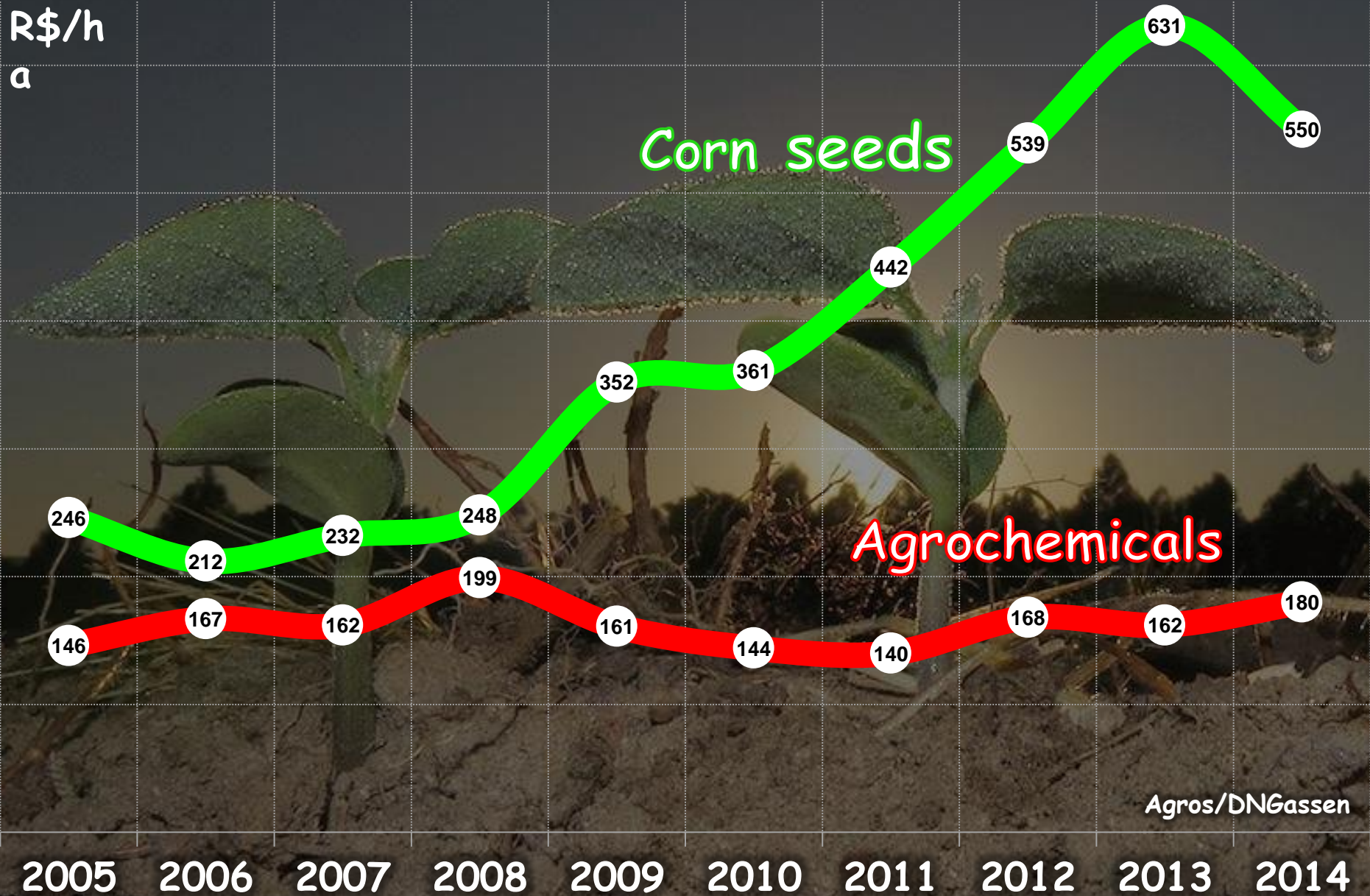
Corn Bt

Cotton Bt LL

Soybean Intacta ??

Celeres/DNGassen

Costs of seeds & agrochemicals

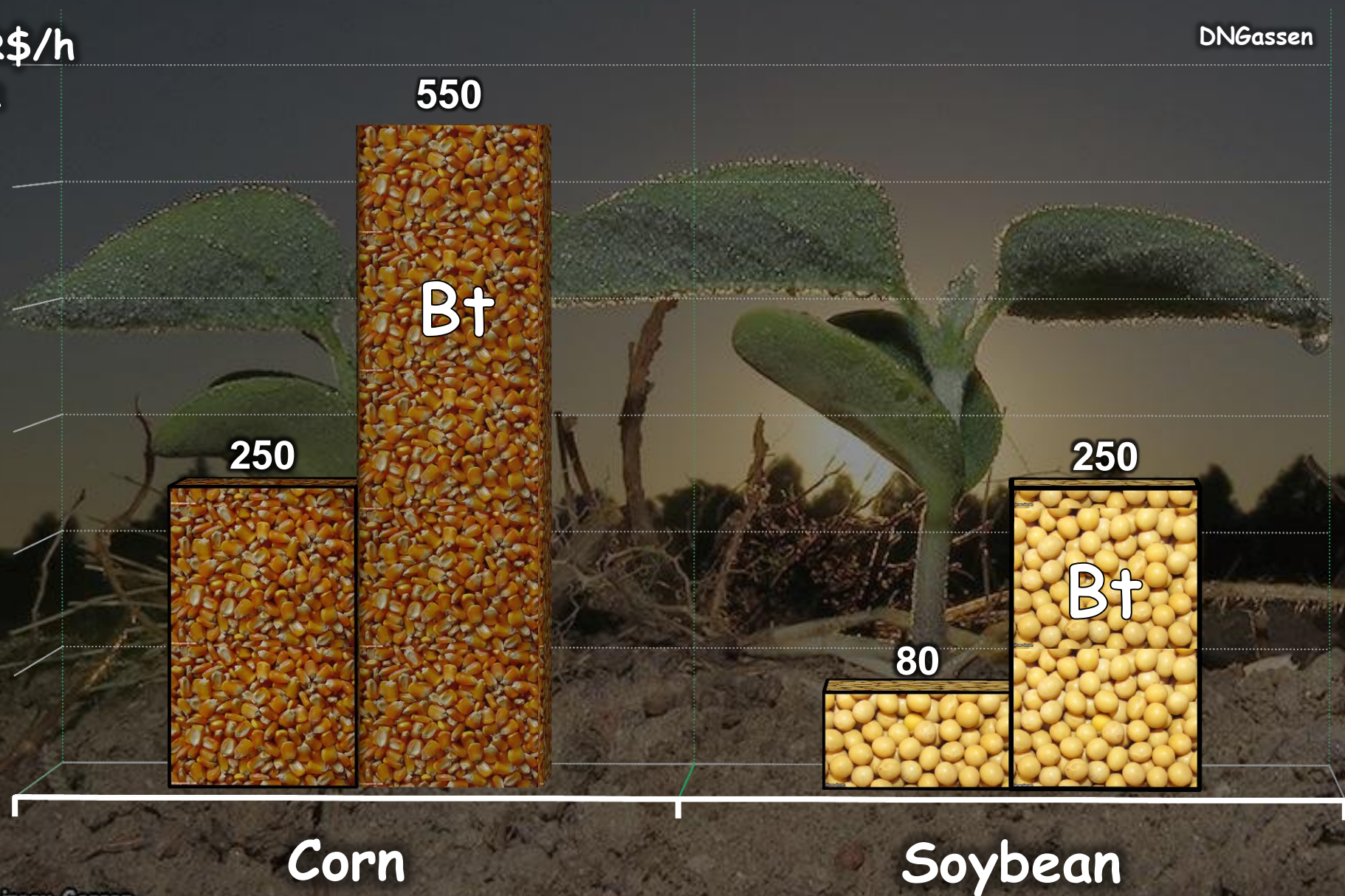


Corn and soybean seed costs

R\$/h

DNGassen

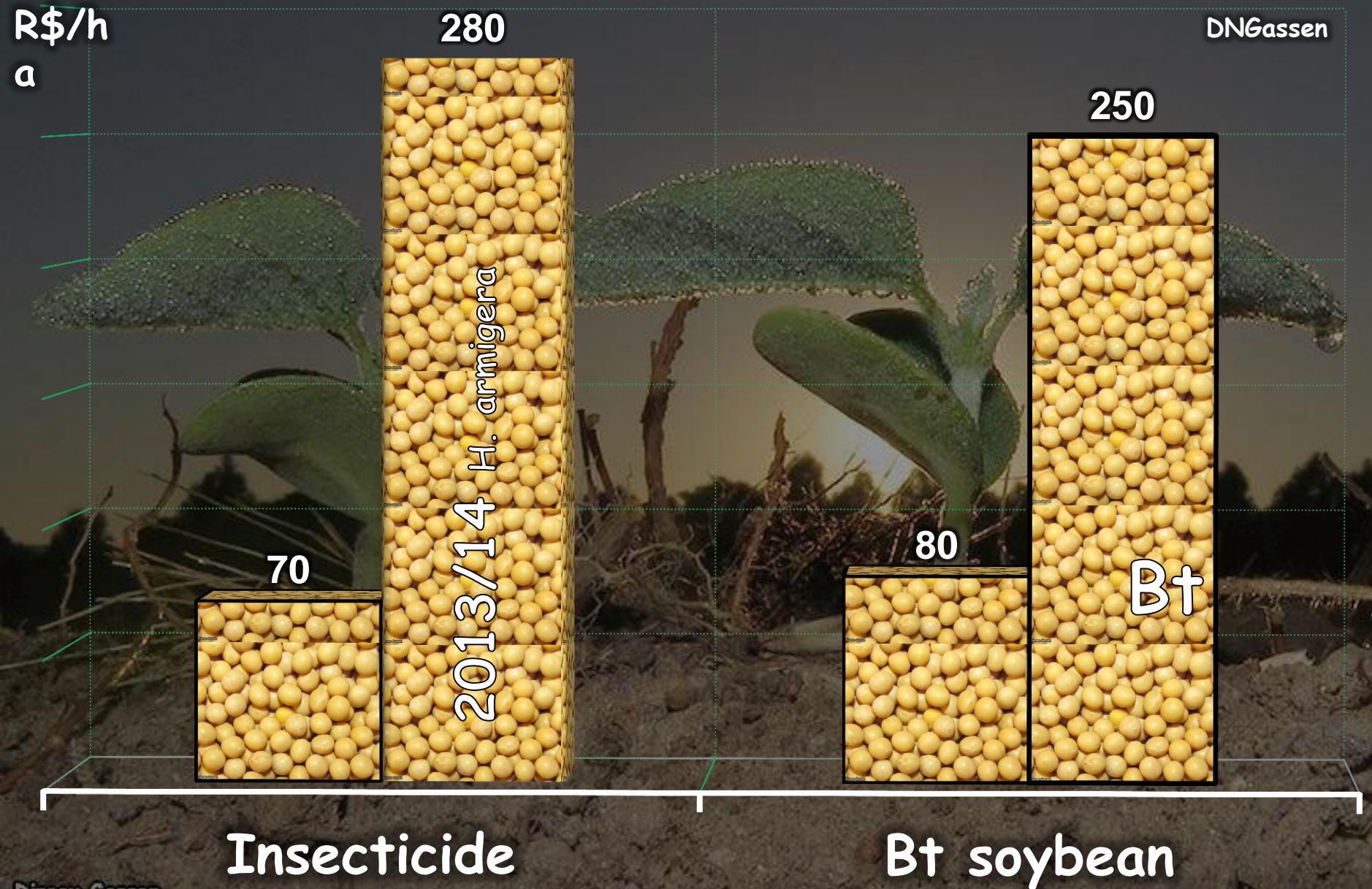
a



Corn

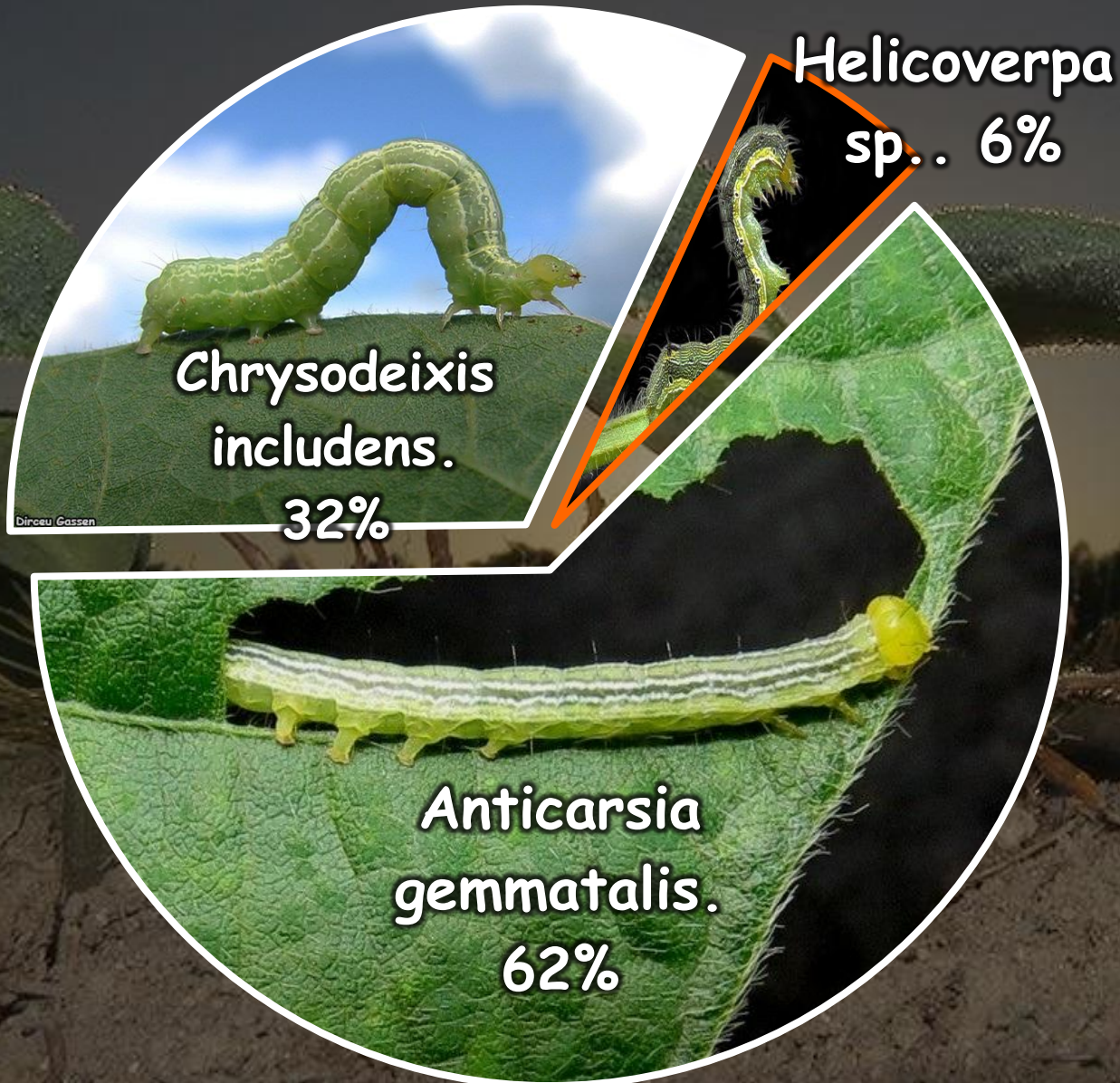
Soybean

Costs of *Helicoverpa* control



Caterpillar in Soybean, West PR

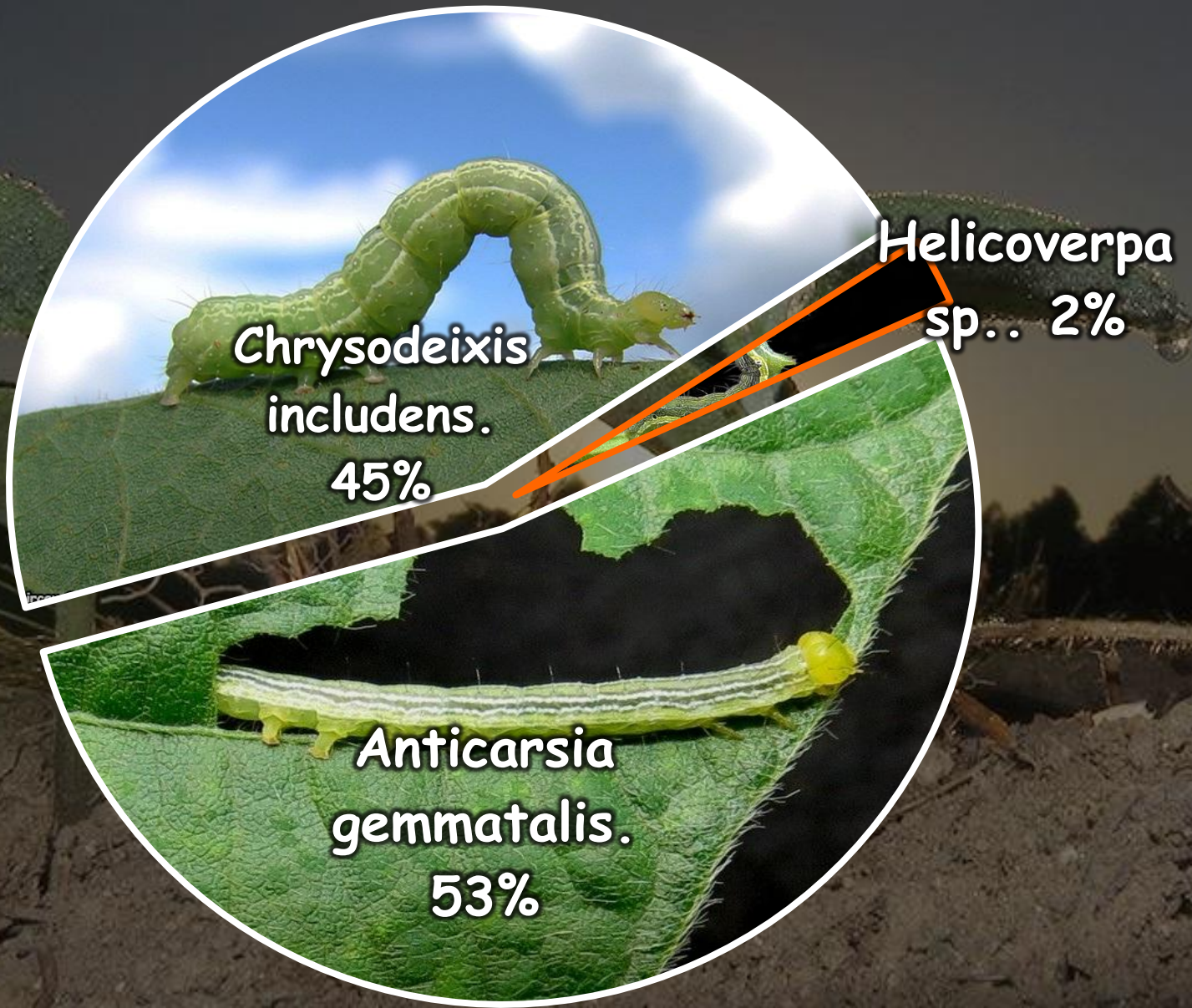
Conte et al. 2014



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Caterpillar in soybean, Nort PR

Conte et al. 2014



Helicoverpa
sp.. 2%

Chrysodeixis
includens.
45%

Anticarsia
gemmatalis.
53%

Convencional

Soja Bt



Convencional Bt soybean

Anticarsia gemmatalis

Chrysodeixis includens

Helicoverpa armigera

Heliothis virescens

Helicoverpa gelotopoeon

Helicoverpa zea

Epinotia aporema

Omiodes indicata

Elasmopalpus lignosellus

Spodoptera cosmiodes

Spodoptera eridanea

Spodoptera frugiperda



New pests on soybean?





Corn refuge area?

- 6% seed no Bt

- Less than 1%

Corn Bt refuge

- US\$ 60.00/ha Bt seed

- 10% refuge

50% plants with damage, 30%

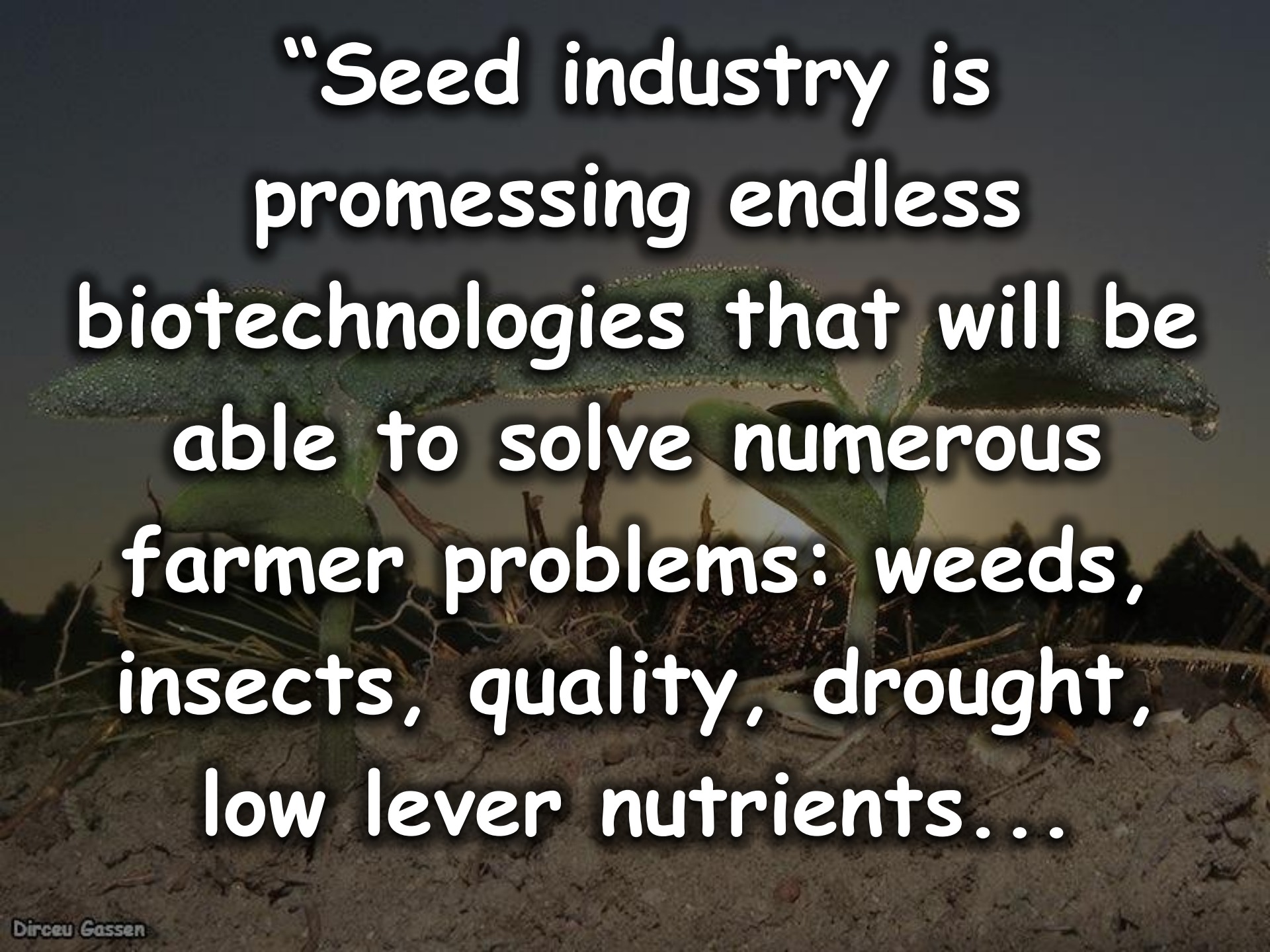
yield loss: 1,5% total area.

7 tons/ha: 105 kg/ha: 12 US\$

10 tons/ha: 150 kg/ha: 16 US\$

Farmers conclusion

- New technology is there
- I am paying for it
- It isn't my problem
- Science, consultants, seed industry should solve it.

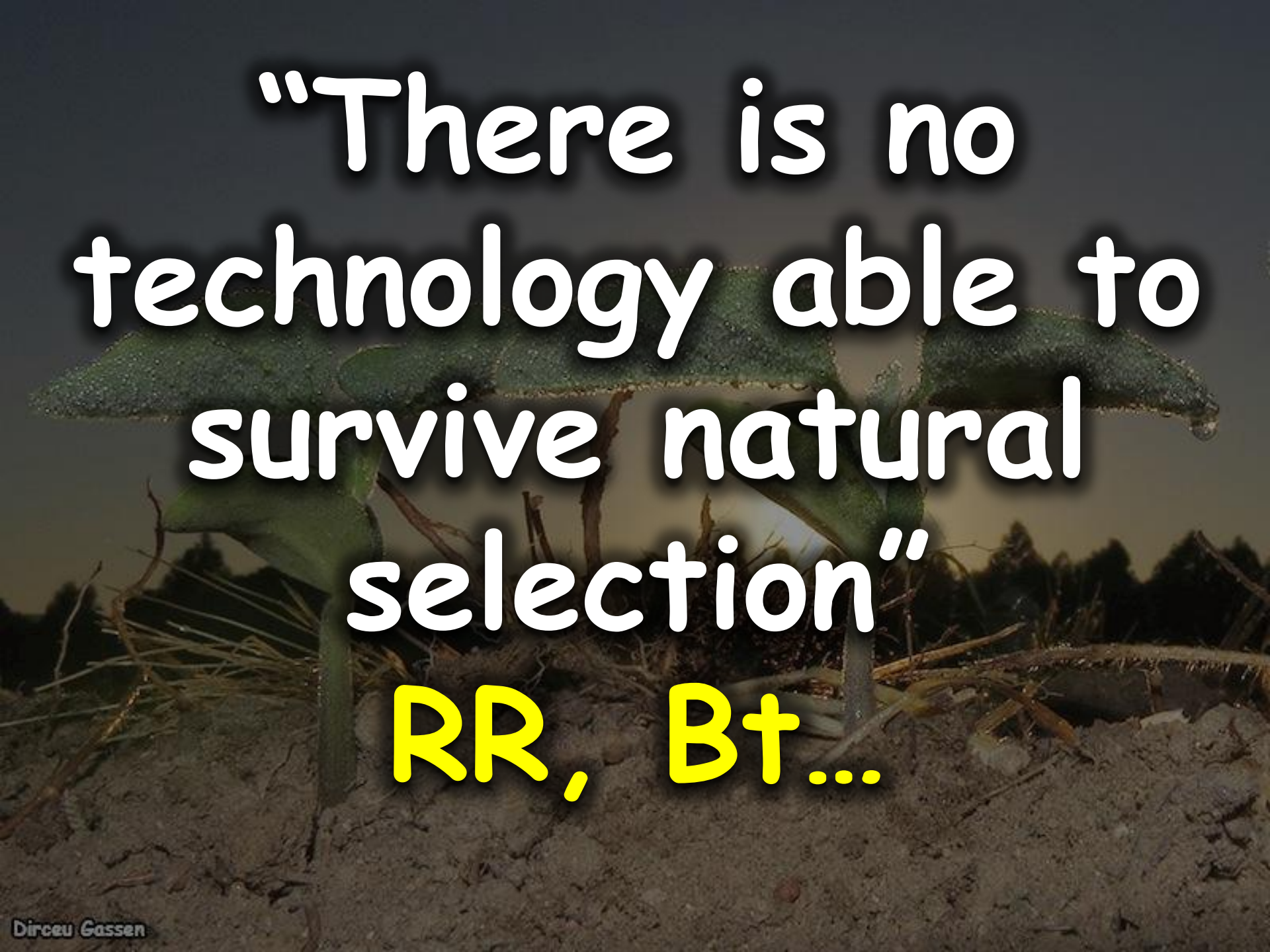
A young green plant with several leaves is growing in a field of dry, brown soil and dead vegetation. The background is a hazy, overcast sky. The text is overlaid on the image in a white, bold, sans-serif font with a slight drop shadow.

**"Seed industry is
promessing endless
biotechnologies that will be
able to solve numerous
farmer problems: weeds,
insects, quality, drought,
low lever nutrients..."**

Science consensus

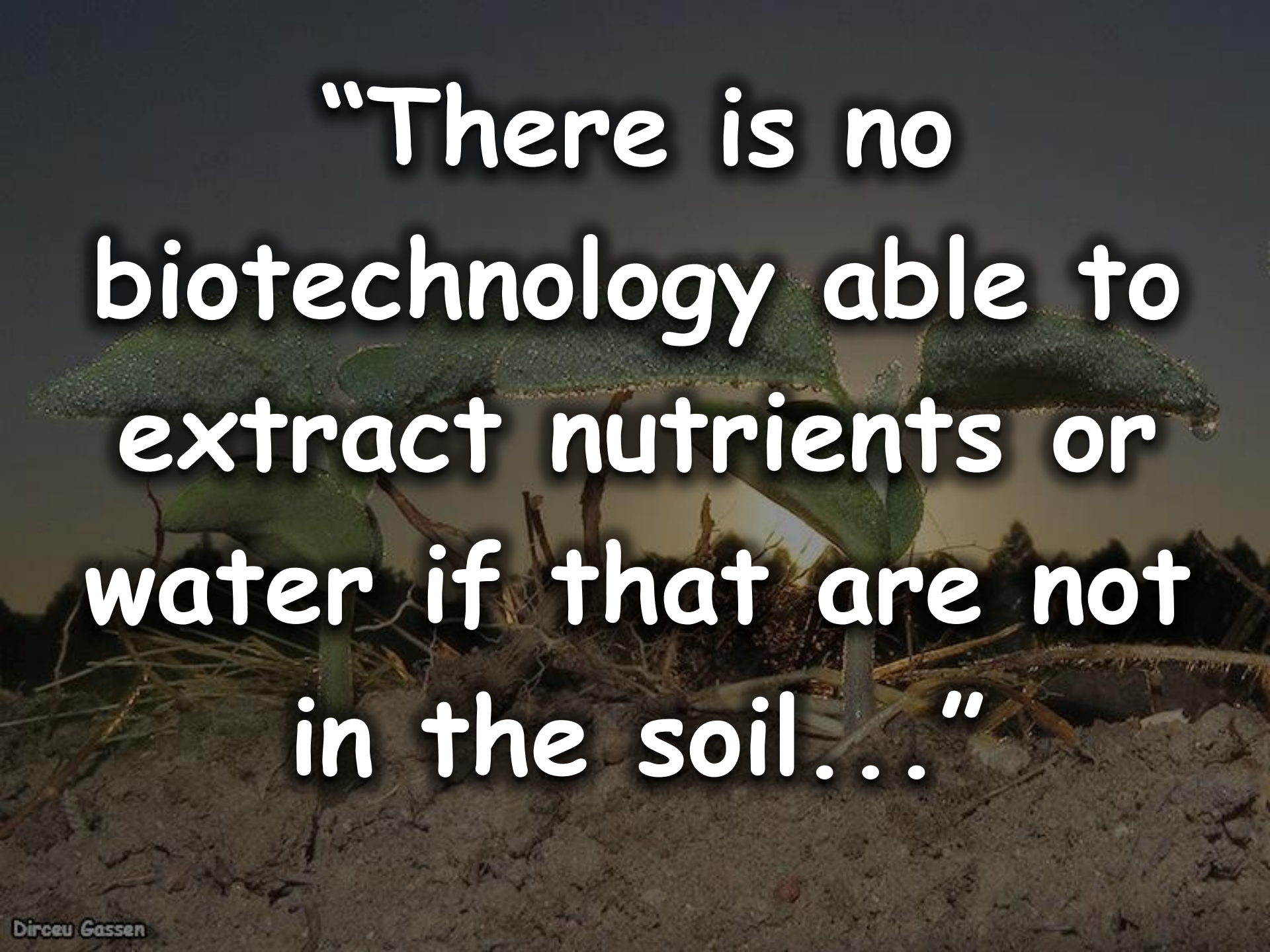
Continuos use of the
same, crop, variaty or
Chemical, resistance is
inevitable

However it can be managed



**“There is no
technology able to
survive natural
selection”**

RR, Bt...



**“There is no
biotechnology able to
extract nutrients or
water if that are not
in the soil...”**

Scientists and Farmers

Scientists need good problems.

Farmers need good solutions.

Scientist recommendation,
directly to farmers,
usually causes paranoia.

Science & knowledge

- Private: seeds, genetics, fertilizers, machinery, agrochemicals, grains, food industry, precision agriculture...

Science & knowledge

- Public science: no taxonomists, no population dynamics, no resistance monitoring, few basic science, regulation is for environment and health.

Science & knowledge

- Two Ministries for

Agriculture:

- **MAPA** (Ministério da Agricultura...)

- **MDA** (Ministério do Desenvolvimento Agrário)

Corn & Soybean

- New farmer: Agronomy Schools, new interest for ag.
- Past: if you don't study, you are going to stay in farm.
- Future: if you want to farm, go to study.

Argentine soybean

- Brazil against OGM 2007
- Illegal use of RR soybean
- Arg. high soil fertility
- Arg. few pests & diseases
- Time for genetic studies

Brazil Tropical Ag

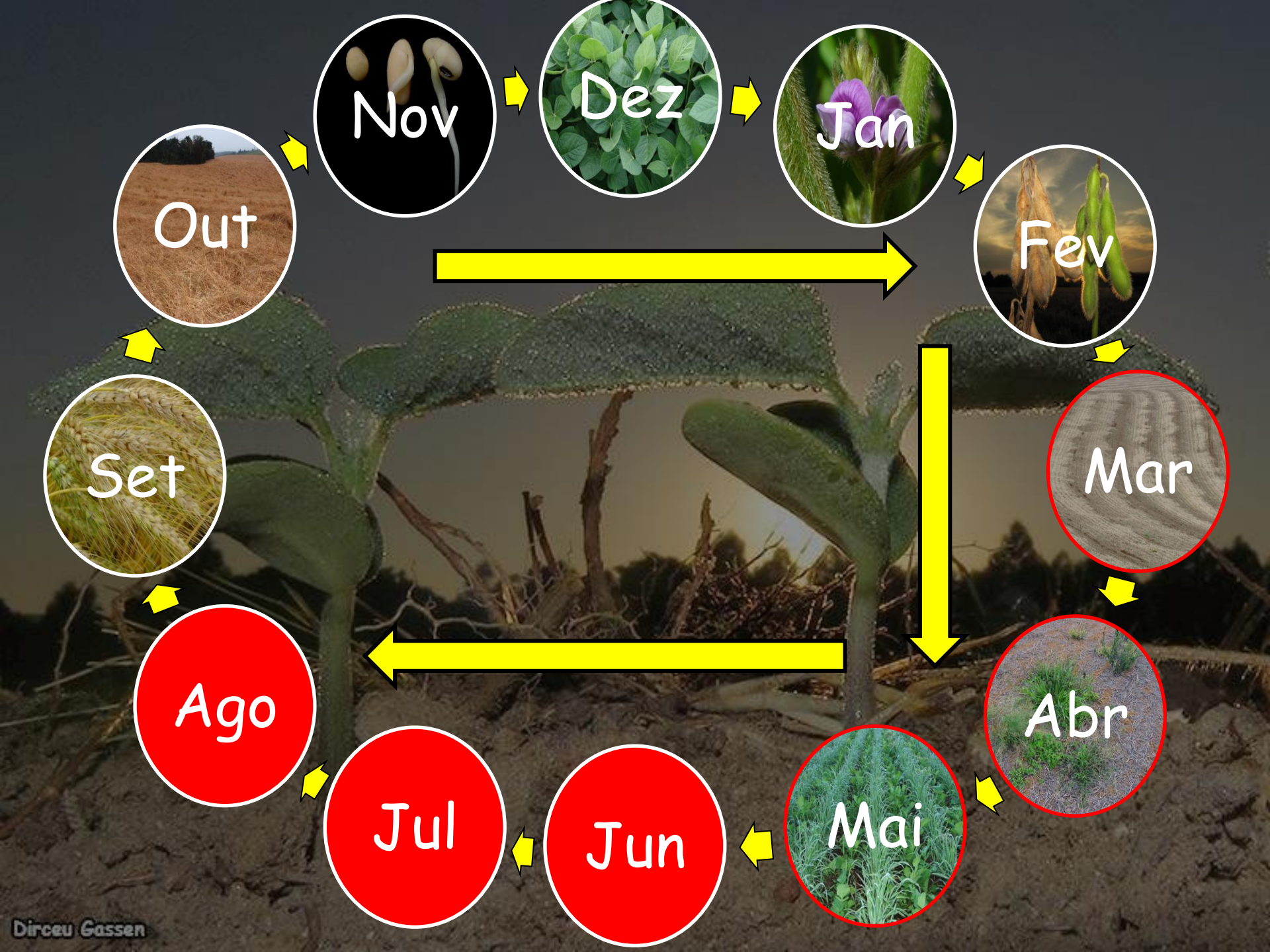
- Intensive biology
- New pests and diseases
- Agrochemicals
- Ants, rust, root diseases...
- Aphids... "r" strategists

A young green plant with several large, rounded leaves is growing in a field of dry, brown vegetation. The background is a dark, overcast sky. The text is overlaid on the image in a white, bold, sans-serif font with a black outline.

Agro knowledge

Agro efficiency

Agro attitude



Out

Nov

Dez

Jan

Fev

Mar

Abr

Mai

Jun

Jul

Ago

Set



Pousio é crime



Dirceu Gassen



520 thousand
seeds/plant

182
achenes/capitulum
(head)

Taxa de resistência (TR) de populações do percevejo *Euschistus heros*, PR, SP e MS



Endossulfam



Monocrotofós

Metamidofós

Fonte: Insecticide Resistance to Endosulfan, Monocrotophos and Metamidophos in the Neotropical Brown Stink Bug, *Euschistus heros* (F.). DANIEL R. SOSA-GOMEZ¹, IVAN C. CORSO¹ AND LAURO MORALES. Embrapa Soja, Londrina. 2001

Safrinha: What to say?



Pest challenges

- Monocultures extensive
- Monogenetic (cultivars)
- Low agrochemical costs
- Pest resistance to chemicals
- New pests, knowledge, ethics, market rules..

Legal spraying

Label doses?

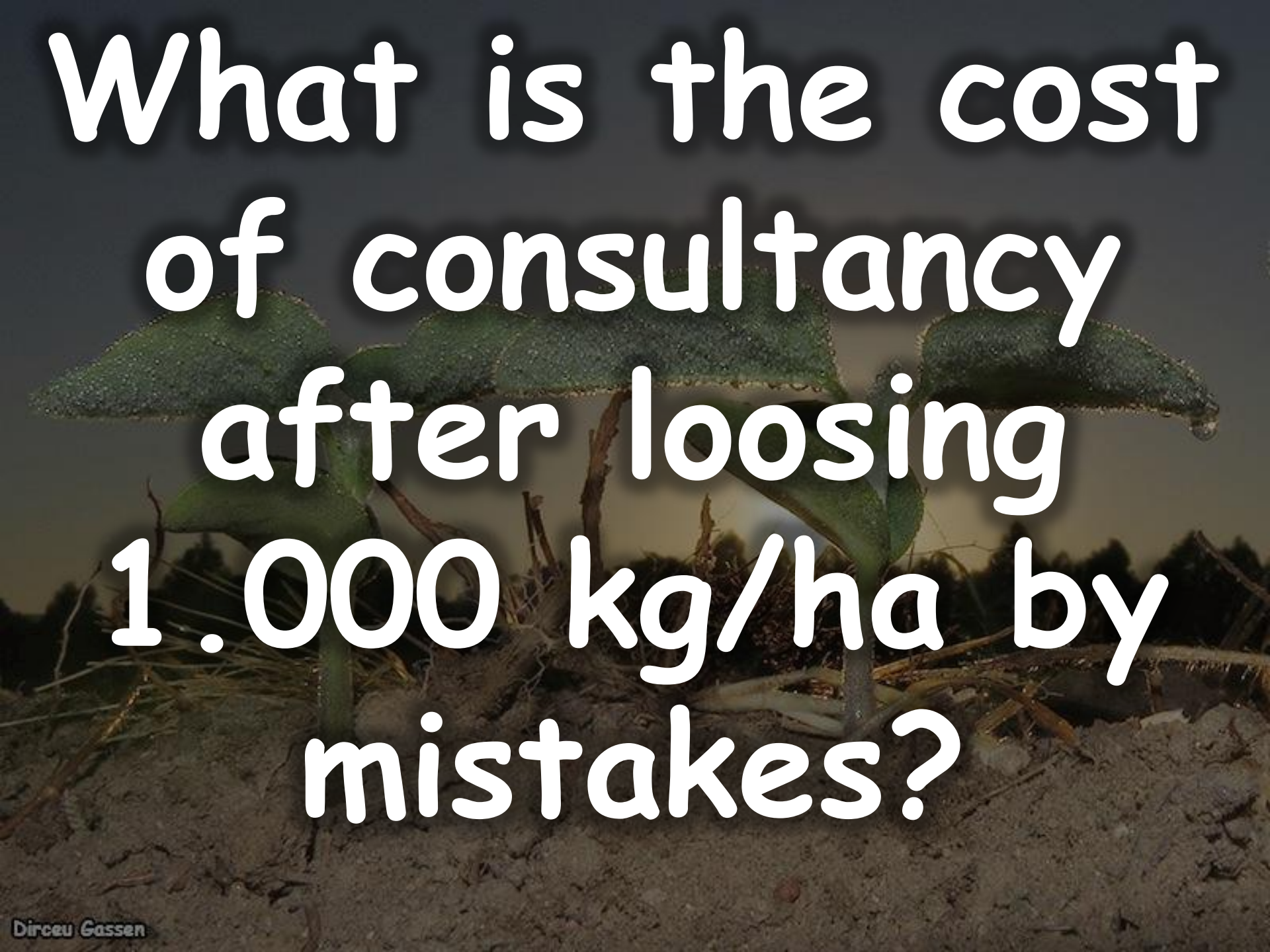
Agronomic prescription?

Tank mixtures?

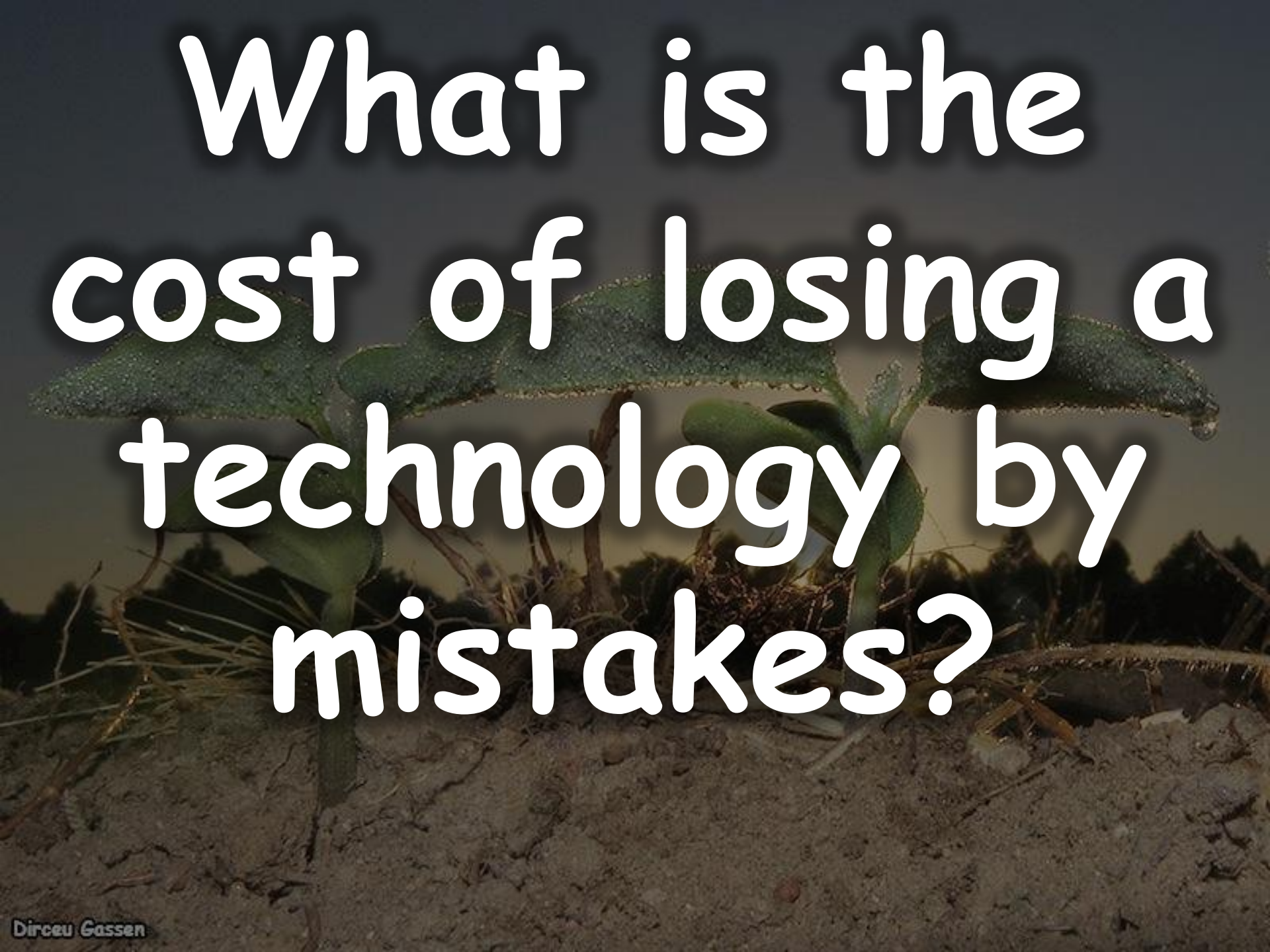
Sprayer's license?

Conclusions



A young plant with several green leaves is growing out of a mound of dark, rich soil. The background is dark and out of focus, suggesting an indoor or nighttime setting. The text is overlaid on the image in a large, white, sans-serif font.

What is the cost
of consultancy
after loosing
1.000 kg/ha by
mistakes?

A young green plant with several leaves is growing out of a patch of dry, cracked, brown soil. The background is a dark, overcast sky. The text is overlaid on the image in a large, white, sans-serif font.

What is the
cost of losing a
technology by
mistakes?

Sustainable Agriculture

It is like sharing pigs:
too much yelling for
too little wool.

Brazilian popular saying

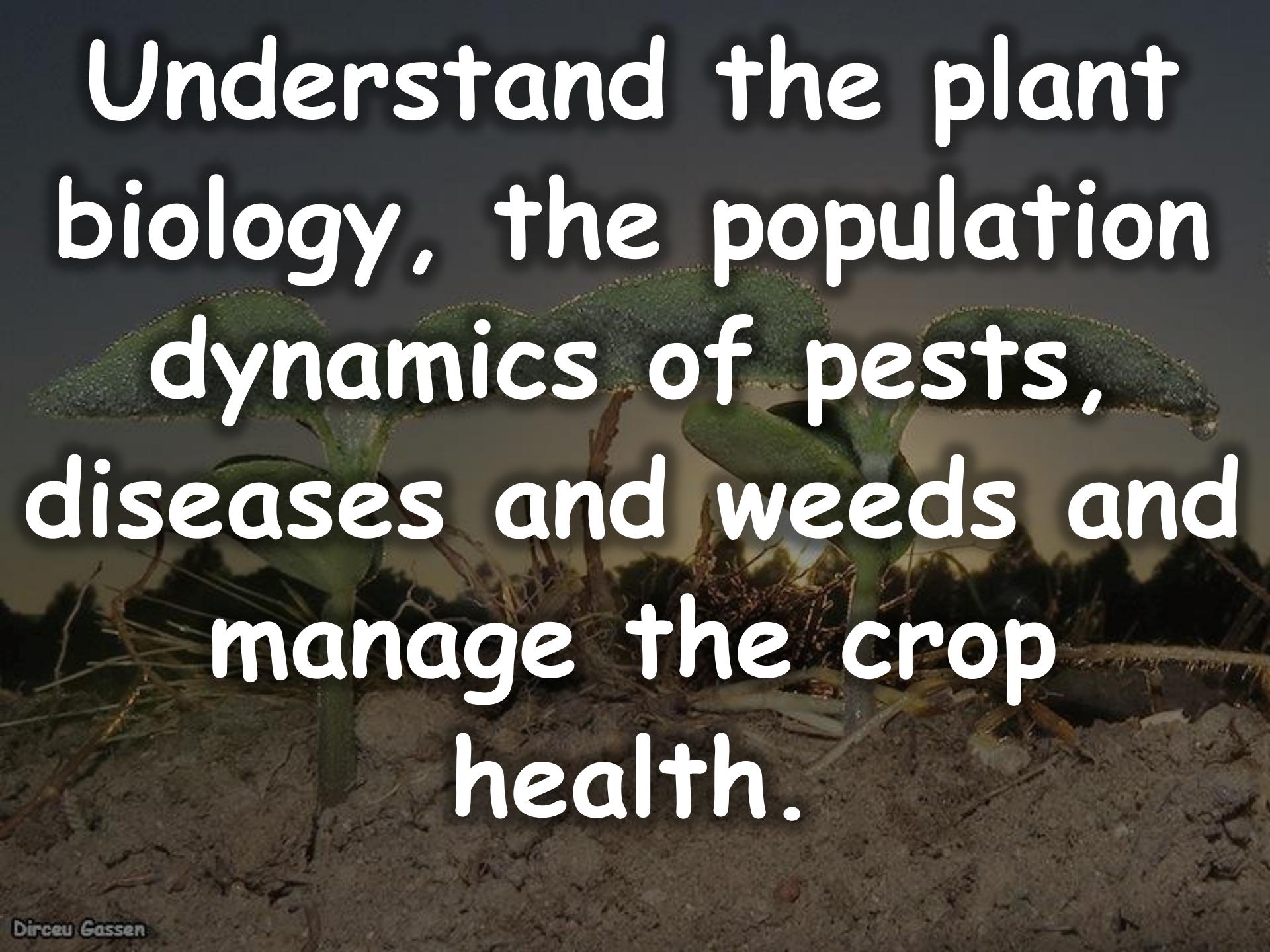
The background image shows two young green plants with broad leaves growing in a field of dry, brown brush and sand. The plants are positioned on either side of the central text. The overall scene is dimly lit, suggesting a late afternoon or early morning setting.

“If your only tool is
a hammer then every
problem looks like a
nail”

“What can I spray?”

A young green plant with several leaves is growing in a field of dry, brown vegetation. The background is a dark, overcast sky. The text is overlaid on the image in a large, white, sans-serif font.

Profitability is
proportional to
knowledge applied
per hectare.



Understand the plant
biology, the population
dynamics of pests,
diseases and weeds and
manage the crop
health.

The background of the image shows two young green plants with broad, flat leaves growing out of a mound of light-colored, sandy soil. The plants are positioned on either side of the central text. The overall scene is dimly lit, with a dark, out-of-focus background.

Ethical responsibilities to produce food



Obrigado!

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